

JOB POSTING

Company Name

Johnson Controls, Inc.

<https://www.johnsoncontrols.com/careers>

Job Positions

EARLY CAREER RECENT COLLEGE GRADUATES - Sales Engineering (BEST Fire) Development Program – **WD30122440211** Santa Fe Springs (LA Area) office

EARLY CAREER RECENT COLLEGE GRADUATES - Sales Engineering (BEST Fire) Development Program – **WD30122442211** San Diego, CA office.

Hiring Date

ASAP

Job Description

Early Career Sales Engineering (BEST) Program is a 12-month program that will lead to a future career with JCI.

Job is a service/technical sales development program for **Recent College Graduates** that focuses on creating market share by strategic selling Johnson Controls' Fire products and services to commercial customers. In this program you will have a chance to apply your technical engineering knowledge and business acumen to work with customers to better understanding their product and project needs by being the subject matter expert and learn selling and negotiating skills.

Contact Person

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Links

LA Market <https://tas-johnsoncontrols.taleo.net/careersection/10000/jobdetail.ftl?job=2299928&iniurl.src=JB-17340>

San Diego <https://tas-johnsoncontrols.taleo.net/careersection/10000/jobdetail.ftl?job=2299929&iniurl.src=JB-17340>